

EXHIBIT P

Side-by-Side Comparison
Food Lion Search 9/25/2020 Search Terms Proposal
DFA 10/23/2020 Counterproposal

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Beberryer | Bunce | King | Kornfeind | Matson | Murray | Mooney | Piper | Smith | Wickham | Wilson | Yates | More Issue Tags |
|---|---|-----------|--------|--------|-----------|--------|--------|--------|--------|--------|---------|--------|--------|-----------------|
| (Dean) | (Dean) | (Dean) | (Dean) | (Dean) | (Dean) | (Dean) | (Dean) | (Dean) | (Dean) | (Dean) | (Dean) | (Dean) | (Dean) | |
| acqui* AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | acqui* AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Appalachia* AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Appalachia* AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Asheville AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Asheville AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| asset* AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | asset* AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Borden AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Borden AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Broadacre AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Broadacre AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| buy AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | buy AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Carolina* AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Carolina* AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Charleston AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Charleston AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Creamery* OR "Project Cream" AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Creamery* AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| ("Dairy Fresh" OR DF) AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | "Dairy Fresh" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Dacula AND (antitrust OR compet* OR DOJ) | Dacula AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| (Dean* OR Dove*) AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Dean* AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Dragon* AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Dove* AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| ("F.M.M.O. 5") AND (antitrust OR compet* OR DOJ) | Dragon* AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| ("F.O. 5") AND (antitrust OR compet* OR DOJ) | (F.O. 5") AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |

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|---|---|-----------|-------|------|---------------------|--------|------------------|----------|--------|-------|-------|---------|-----------------|--------|-----------------|--------------------|
| ("F.M.M.O. 5" or "F.O. 5" OR "Order 5" OR "FMMO 5" OR "FO 5") AND (antitrust* OR compet* OR DOJ* / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | ("Federal Order 5") AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| (G.A. OR GA OR Georgia) AND (antitrust* OR compet* OR DOJ* OR "Dep" / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | ("FMMO 5") AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| ("FO 5") AND (antitrust OR compet* OR DOJ) | ("FO 5") AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| G.A. AND (antitrust OR compet* OR DOJ) | G.A. AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| GA AND (antitrust OR compet* OR DOJ) | GA AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Georgia AND (antitrust OR compet* OR DOJ) | Georgia AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "High Point" OR "High-Point") AND (antitrust* OR compet* OR DOJ* OR "Dep" / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | "High Point" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "Homestead Creamery" AND (antitrust* OR compet* OR DOJ* OR "Dep" / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | "Homestead Creamery" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "HP Hood" AND (antitrust* OR compet* OR DOJ* OR "Dep" / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | "HP Hood" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Hunter AND (antitrust* OR compet* OR DOJ* OR "Dep" / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Hunter AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Kroger * AND (antitrust* OR compet* OR DOJ* OR "Dep" / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Kroger * AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Kroger AND (antitrust* OR compet* OR DOJ) | Kroger AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| LANCO AND (antitrust* OR compet* OR DOJ* OR "Dep" / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | LANCO AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| (Lonestar OR "Lone Star") AND (antitrust* OR compet* OR DOJ* OR "Dep" / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Lonestar AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "Lone Star" AND (antitrust OR compet* OR DOJ) | "Lone Star" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Mayfield AND (antitrust* OR compet* OR DOJ* OR "Dep" / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Mayfield AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| (MDVA OR "Maryland and Virginia" OR "MD&VA" OR "MD/VA" OR "MD-VA") AND (antitrust* OR compet* OR DOJ* OR "Dep" / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | MDVA AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "Maryland and Virginia" AND (antitrust OR compet* OR DOJ) | "Maryland and Virginia" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "Md&Va" AND (antitrust OR compet* OR DOJ) | "Md&Va" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "MD/VA" AND (antitrust OR compet* OR DOJ) | "MD/VA" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "Md-Va" AND (antitrust OR compet* OR DOJ) | "Md-Va" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| ("Milkco" OR "milk co") AND (antitrust* OR compet* OR DOJ* OR "Dep" / 3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | "Milkco" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "Milk co" AND (antitrust OR compet* OR DOJ) | "milk co" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |

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|---|---|--|-------|------|---------------------|--------|------------------|----------|--------|-------|-------|---------|-----------------|--------|-----------------|--------------------|
| or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Milkco AND (antitrust OR compet* OR DOJ* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Milkco AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "Newport News" AND (antitrust* OR compet* OR DOJ* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Moultrie AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| ("N.C." OR NC) AND (antitrust* OR compet* OR DOJ* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | "Newport News" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | "North Carolina" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Pet AND (antitrust* OR compet* OR DOJ* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | N.C. AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Piedmont AND (antitrust* OR compet* OR DOJ* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | NC AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Publix AND (antitrust* OR compet* OR DOJ* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Pet AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Salisbury AND (antitrust* OR compet* OR DOJ* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Piedmont AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Shamrock AND (antitrust* OR compet* OR DOJ* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Publix AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| SMI AND (antitrust* OR compet* OR DOJ* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Salisbury AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Sparkmans AND (antitrust* OR compet* OR DOJ* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | "Shamrock Foods" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "S.C." OR SC) AND (antitrust* OR compet* OR DOJ* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | SMI AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "T.N." OR TN OR Tenn*) AND (antitrust* OR compet* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | "South Carolina" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Spartanburg AND (antitrust* OR compet* OR DOJ* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | S.C. AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| ("T.N." OR TN OR Tenn*) AND (antitrust* OR compet* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | SC AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "T.N." OR TN OR Tenn*) AND (antitrust* OR compet* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | (S* w/1 Carolina) AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "T.N." OR TN OR Tenn*) AND (antitrust* OR compet* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | "Southeast Milk" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "T.N." OR TN OR Tenn*) AND (antitrust* OR compet* OR "Dep* /3 Justice" OR monopol* OR anticompet* or "anti competitive" OR "anti trust" OR illegal OR vertical*) | Spartanburg AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |

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|--|--|-----------|-------|------|---------------------|--------|------------------|----------|--------|-------|-------|---------|-----------------|--------|-----------------|--------------------|
| DOI* OR "Dep* / 3 Justice" OR monopol* OR anticompet* OR "anti competitive" OR "anti trust" OR illegal OR vertical*) | Tennessee AND (antitrust OR compet* OR DOI) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| ("V.A." OR VA" OR Virginia) AND (antitrust* OR compet* OR DOJ* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* OR "anti competitive" OR "anti trust" OR illegal OR vertical*) | TN AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| VA AND (antitrust OR compet* OR DOJ) | V.A. AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| VA AND (antitrust OR compet* OR DOJ) | VA AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Verona AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* OR "anti competitive" OR "anti trust" OR illegal OR vertical*) | Verona AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Westover* AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* OR "anti competitive" OR "anti trust" OR illegal OR vertical*) | "Westover Dairy" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "Wirtz AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* OR "anti competitive" OR "anti trust" OR illegal OR vertical*) | Wirtz AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "(Winston* OR WS) AND (antitrust* OR compet* OR DOJ* OR "Dep* / 3 Justice" OR monopol* OR anticompet* OR "anti competitive" OR "anti trust" OR illegal OR vertical*) | "winston salem" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "(winston-salem" AND (antitrust OR compet* OR DOJ)) | "winston-salem" AND (antitrust OR compet* OR DOJ) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "(Southeast* OR SEA OR Marva* OR bankrupt*) AND (antitrust* OR compet* OR DOJ* OR share OR power OR "Dep* / 3 Justice" OR monopol* OR anticompet* OR "anti competitive" OR "anti trust" OR illegal OR vertical* OR bARRIER* OR obSTaCk*#) | Southeast* AND (antitrust OR compet* OR DOJ OR power OR share) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "(Houlihan OR Alvarez OR Evercore OR "bond holders" OR bondholders OR "note holders" OR noteholders OR "ad hoc committee" OR creditor* OR tENDER*#) AND (antitrust* OR compet* OR DOJ* OR share OR power OR "Dep* / 3 Justice" OR monopol* OR anticompet* OR "anti competitive" OR "anti trust" OR illegal OR bARRIER* OR obSTaCk*#) | DOJ OR power OR share) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "(Dean OR Creamery OR "Dairy Fresh" OR DF OR Winston* OR VWS OR Spartans* OR "High Point" OR H.P." OR HP OR Carolina*) AND (power OR share) | (Dean OR Creamery OR Winston* OR Spartanburg* OR "High Point" OR Carolina*) AND (power OR share) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "(acqui* w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR excl* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*)) | acqui* w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR excl* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| "(Appalachia* w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR excl* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*)) | Appalachia* w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR excl* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |

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|--|--------------------------------|------------|-------|---------------------|------|------------------|----------|------------------|--------|-------|-------|---------|-----------------|--------|--------------------|
| Asheville w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| asset* w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| Borden w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| Broadacre w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| Carolina w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| Charleston w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| (Creamery* OR "Project Cream") w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| ("Dairy Fresh" OR DF) w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| (Dove OR Dragon) w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Beberteyer | Bunce | Kornfeind (DEAN) | King | Matson (Dean) | McGinnis | Murray (Dean) | Mooney | Piper | Smith | Wickham | Yates (Dean) | More Issue Tags |
|--|--|------------|-------|---------------------|------|------------------|----------|------------------|--------|-------|-------|---------|-----------------|--------------------|
| Mayfield w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | (MDVA OR "Maryland and Virginia" OR "MD&VA" OR "MD/VA" OR "MD-VA") w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | |
| | ("Milkco" OR "milk co") w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | |
| | Moultrie w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | |
| | "Newspot News" w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | |
| | ("N.C." OR NC) w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | |
| | Pet w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | |
| | Piedmont w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | |
| | Publix w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Bebermeyer | Bennon | Bunce | King | Kornfeind (DEAN) | Matson | Murray (Dean) | McGinnis | Mooney | Piper | Smith | Wickham | Yates (Dean) | Wilson | More Issue Tags |
|--|--|------------|--------|-------|------|---------------------|--------|------------------|----------|--------|-------|-------|---------|-----------------|--------|--------------------|
| Salisbury w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | Shamrock w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| SMI w/50 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | ("S.C." OR SC) w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| Sparkmans w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | Sparkmans w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| Spartanburg w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | Spartanburg w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| ("T.N." OR TN OR Tenn*) w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | ("T.N." OR TN OR Tenn*) w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| ("V.A." OR VA" OR Virginia) w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | ("V.A." OR VA" OR Virginia) w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |
| Verona w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | Verona w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increas* OR decreas*) | | | | | | | | | | | | | | | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Beberryer | Bennon | Bunce | King | Kornfeind (DEAN) | Lacson | Matson (Dean) | McGinnis | Murray (Dean) | Mooney | Piper | Smith | Wickham | Yates (Dean) | Wilson | Yates (Dean) | More Issue Tags |
|---|--------------------------------|-----------|--------|-------|------|---------------------|--------|------------------|----------|------------------|--------|-------|-------|---------|-----------------|--------|-----------------|--------------------|
| Westover* w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increase* OR decrease*) | | | | | | | | | | | | | | | | | | |
| Wirtz w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increase* OR decrease*) | | | | | | | | | | | | | | | | | | |
| (Winston* OR WS) w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increase* OR decrease*) | | | | | | | | | | | | | | | | | | |
| LEGACY DFA: Dean* w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increase* OR decrease*) | | | | | | | | | | | | | | | | | | |
| LEGACY Dean: (DFA OR "Dairy Farmers of America") w/25 (limit* OR prevent* OR bar* OR weak* OR less* OR strength* OR strong* OR impact* OR effect* OR constrain* OR restrain* OR requir* OR exclu* OR power* OR share* OR domina* OR control* OR rais* OR reduc* OR increase* OR decrease*) | | | | | | | | | | | | | | | | | | |
| ("full supply" OR "promissory note" OR exclusiv*) w/25 (concern* OR legal* OR right* OR compet*) | | | | | | | | | | | | | | | | | | |
| exclu* w/25 (Marva* OR MDVA OR "Maryland and Virginia" OR "Md&Va" OR "MD/VA" OR "Md-Va") | | | | | | | | | | | | | | | | | | |
| "milk" w/3 (quot* OR RFP OR propos* OR offer* OR award* OR sell* OR sale* or bid*) | | | | | | | | | | | | | | | | | | |
| Winston* and (quot* OR RFP OR offer* OR award* OR sell* OR sale* or bid* OR propos*) | | | | | | | | | | | | | | | | | | |
| "High Point" and (quot* OR RFP OR offer* OR award* OR sell* OR sale* or bid* OR propos*) | | | | | | | | | | | | | | | | | | |
| Spartanburg and (quot* OR RFP OR offer* OR award* OR sell* OR sale* or bid* OR propos*) | | | | | | | | | | | | | | | | | | |
| "Dairy Fresh" and (quot* OR RFP OR offer* OR award* OR sell* OR sale* or bid* OR propos*) | | | | | | | | | | | | | | | | | | |
| (N* w/1 Carolina) and (quot* OR RFP OR offer* OR award* OR sell* OR sale* or bid* OR propos*) | | | | | | | | | | | | | | | | | | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Beberryer | Bunce | King | Kornfeind | Matson | Murray | Mooney | Piper | Smith | Wickham | Wilson | Yates | More Issue Tags |
|--|--------------------------------|-----------|-------|------|-----------|--------|--------|--------|-------|-------|---------|--------|-------|-----------------|
| (S* w/1 Carolina) and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| NC and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| N.C. and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| SC and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| S.C. and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Carolinias and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Georgia and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| GA and(quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| G.A. and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Virginia and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| VA and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| V.A. and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| Tennessee and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| TN and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| T.N. and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "Federal Order 5' and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "FO 5" and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |
| "F.O. 5' and (quot* OR RFP OR offer* OR award* OR sell* OR bid* OR propos*) | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | Y | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Beberryer | Bunce | Kornfeind (DEAN) | King | Kornfeind (DEAN) | Matson (Dean) | McGinnis | Murray (Dean) | Mooney | Piper | Smith | Wickham | Yates (Dean) | Wilson | More Issue Tags |
|---|--------------------------------|-----------|-------|---------------------|------|---------------------|------------------|----------|------------------|--------|-------|-------|---------|-----------------|--------|--------------------|
| (Hood OR "Valley Milk" OR Piedmont OR "Swiss Premium" OR SMI OR "harris teeter" OR Krone* OR Ingles OR "Land w/3 Sun" OR "Land w/3 Lakes" OR "Land O'Lakes" OR LOL OR "Tru w/3 Moo") AND (quot* OR RFP OR propos* OR offer* OR award* OR sell* OR sale* OR bid*) | | | | | | | | | | | | | | | | |
| (Cobblestone OR 'Great Lakes" OR GLMP OR Appalachia* OR ADFC OR "Michigan Milk Producers Association" OR MMPA OR "Cooperative Milk Producers Association" OR CMPA OR Piedmont OR Lanco OR SMI OR "Swiss Premium" OR Premier OR Lonestar OR "Lone Star") AND (quot* OR RFP OR propos* OR offer* OR award* OR sell* OR sale* OR bid*) | | | | | | | | | | | | | | | | |
| Legacy DFA: (Dean OR Dove OR Dragon) w/20 (quot* OR RFP OR propos* OR offer* OR award* OR sell* OR sale* OR bid*) | | | | | | | | | | | | | | | | |
| Legacy Dean: (DFA OR "Dairy Farmers of America") w/20 (quot* OR RFP OR propos* OR offer* OR award* OR sell* OR sale* OR bid*) | | | | | | | | | | | | | | | | |
| (side OR promissory* OR contingent*) w/3 (note* OR deal* OR arrangement*) | | | | | | | | | | | | | | | | |
| (side OR promissory* OR contingent*) w/3 (note* OR deal* OR arrangement*) | | | | | | | | | | | | | | | | |
| (Winston OR WSO OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanburg OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analy* OR report* OR incentiv* OR rebate* OR discount*) | | | | | | | | | | | | | | | | |
| (NC OR N.C." OR SCS OR S.C. OR Georgia OR GA OR "G.A." OR Virginia* OR VA OR "V.A." OR Tenn* OR TN OR "T.N.") AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR forecast* OR polic* OR forecast* OR strateg* OR analy* OR report* OR incentiv* OR rebate* OR discount*) | | | | | | | | | | | | | | | | |
| ("Order 5" OR "FO 5" OR "F.O. 5" OR "FMMMO 5" OR "F.M.M.O. 5") AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analy* OR report* OR incentiv* OR rebate* OR discount*) | | | | | | | | | | | | | | | | |
| (Marva* OR MDVA OR "Maryland w/2 Virginia" OR "Md&Va" OR "MD/VA" OR "Md-Va" AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analy* OR report* OR incentiv* OR rebate* OR discount*) | | | | | | | | | | | | | | | | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | (Borden OR Cloverland OR Milkco OR "Milk Co" OR Hood OR "United Dairy" OR "Valley Milk" OR Cobblestone OR Piedmont OR LANCO OR SMI OR "Swiss Premium" OR "harris teeter" OR Hunter OR HF OR Kroge* OR Ingle* OR "Land /3 Sun" OR "Land /3 Sun" OR "Land O Lakes" OR "Tru w/3 Moo" OR "Lone Star" OR Lonestar OR PET OR Broadacre OR Mayfield) AND pric* w/10 (list* OR plan* OR announce* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | Bebermeyer, Bernstein, Bunce (Dean), King (DEAN), Kornfeind (DEAN), Lascon, Matson (Dean), McGinnis, Murray (Dean), Mooney, Piper, Smith, Wickham, Wilson, Yates (Dean) | More Issue Tags |
|---|--|---|---|-----------------|
| (Borden OR Cloverland OR Milkco OR "Milk Co" OR Hood OR "United Dairy" OR "Valley Milk" OR Cobblestone OR Piedmont OR LANCO OR SMI OR "Swiss Premium" OR "harris teeter" OR Hunter OR HF OR Kroge* OR Ingle* OR "Land /3 Sun" OR "Land /3 Sun" OR "Land O Lakes" OR "Tru w/3 Moo" OR "Lone Star" OR Lonestar OR PET OR Broadacre OR Mayfield) AND pric* w/10 (list* OR plan* OR announce* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | (Publix OR "Whole Foods" OR WF OR Bilo OR "Bi-Lo" OR "Bi-Lo" OR Trader * OR Aldi OR Lidl OR Cricket OR Loew* OR Lowe* OR King* OR Walmart OR "Wal-Mart" OR "Fresh Market" OR Target OR "Piggly Wiggly" OR Piglet OR Costco OR Foodlion) AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | (Publix OR "Whole Foods" OR WF OR Bilo OR "Bi-Lo" OR "Bi-Lo" OR Trader * OR Aldi OR Lidl OR Cricket OR Loew* OR Lowe* OR King* OR Walmart OR "Wal-Mart" OR "Fresh Market" OR Target OR "Piggly Wiggly" OR Piglet OR Costco OR Foodlion) AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | Y | |
| (Publix* OR "Whole Foods" OR WF OR Bilo OR "Bi-Lo" OR "Bi-Lo" OR Trader * OR Aldi OR Lidl OR Cricket OR Loew* OR Lowe* OR King* OR Walmart OR "Wal-Mart" OR "Fresh Market" OR Target OR "Piggly Wiggly" OR Piglet OR Costco OR Foodlion) AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | (Publix OR "Whole Foods" OR WF OR Bilo OR "Bi-Lo" OR "Bi-Lo" OR Trader * OR Aldi OR Lidl OR Cricket OR Loew* OR Lowe* OR King* OR Walmart OR "Wal-Mart" OR "Fresh Market" OR Target OR "Piggly Wiggly" OR Piglet OR Costco OR Foodlion) AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | (Publix OR "Whole Foods" OR WF OR Bilo OR "Bi-Lo" OR "Bi-Lo" OR Trader * OR Aldi OR Lidl OR Cricket OR Loew* OR Lowe* OR King* OR Walmart OR "Wal-Mart" OR "Fresh Market" OR Target OR "Piggly Wiggly" OR Piglet OR Costco OR Foodlion) AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | Y | |
| Legacy DFA: Dean AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | Legacy DFA: Dean AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | Legacy DFA: Dean AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | Y | |
| Legacy Dean: (DFA OR "Dairy Farmers of America") AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | Legacy Dean: (DFA OR "Dairy Farmers of America") AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | Legacy Dean: (DFA OR "Dairy Farmers of America") AND pric* w/10 (list* OR plan* OR announc* OR decision* OR decid* OR "roll out" OR polic* OR forecast* OR strateg* OR analys* OR report* OR incentiv* OR rebate* OR discount*) | Y | |
| (Winston* OR Ws OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartan* OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR projection*) | (Winston* OR Ws OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartan* OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR projection*) | (Winston* OR Ws OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartan* OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR projection*) | Y | |
| (Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR OR projection*) | (Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR OR projection*) | (Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR OR projection*) | Y | |
| (Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR OR projection*) | (Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR OR projection*) | (Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR OR projection*) | Y | |
| (Marya* OR MDVA OR "Maryland w/2 Virginia" OR "Md&Va" OR "MD/VA" OR "Md-Va" OR "Md-Va") w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR projection*) | (Marya* OR MDVA OR "Maryland w/2 Virginia" OR "Md&Va" OR "MD/VA" OR "Md-Va" OR "Md-Va") w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR projection*) | (Marya* OR MDVA OR "Maryland w/2 Virginia" OR "Md&Va" OR "MD/VA" OR "Md-Va" OR "Md-Va") w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR projection*) | Y | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Bebertmeyer | Bennion | Bunce | King | Kornfeind (DEAN) | Lacson | Matson (Dean) | McGinnis | Murray (Dean) | Mooney | Piper | Smith | Wickham | Yates (Dean) | Wilson | Yates (Dean) | More Issue Tags |
|---|--|-------------|---------|-------|------|---------------------|--------|------------------|----------|------------------|--------|-------|-------|---------|-----------------|--------|-----------------|--------------------|
| (Borden OR Cloverland OR Milkco OR "Milk Co" OR Hood OR "United Dairy" OR "Valley Milk" OR Cobblestone OR Piedmont OR LANC0 OR SMI OR "Swiss Premium" OR "harris teeter" OR Hunter OR HF OR Kroge* OR Ingle* OR "land w/3 Sun" OR "Land w/3 Lakes" OR "Land O Lakes" OR LULOR "Tru w/3 Moo" OR PET OR Broadacre OR Mayfield) w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR projection*) | (Cobblestone OR "Great Lakes" OR GLMP OR Appalachia* OR ADFC OR "Michigan Milk Producers Association" OR MMPA OR "Cooperative Milk Producers Association" OR CMPA OR Piedmont OR Lanco OR SMI OR "Swiss Premium" OR Premier OR Lonestar OR "Lone Star") w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR projection*) | | | | | | | | | | | | | | | | | |
| (bankrupt* OR "Chapter 11" OR bid* or asset* OR Dove OR Dragon) w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR projection*) | (bankrupt* OR "Chapter 11" OR bid* or asset* OR Dove OR Dragon) w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR projection*) | | | | | | | | | | | | | | | | | |
| Legacy DFA: (DFA OR "market OR environment* OR climat* OR outlook OR demand* OR future* OR predict* OR projection*) | Legacy Dean: (DFA OR "Dairy Farmers of America") w/25 (market OR environment* OR climat* OR outlook OR demand* OR future* OR predict*) | Y | | | | | | | | | | | | | | | | |
| (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanburg* OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) w/50 (2021 OR 2022 or future* OR project* OR anticipat* OR estimat* OR "next year") | (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanburg* OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) w/50 (2021 OR 2022 or future* OR project* OR anticipat* OR estimat* OR "next year") | | | | | | | | | | | | | | | | | |
| (NC OR "N.C." OR S.C. OR Georgia OR GA OR "G.A." OR Virginia OR VA OR "V.A." OR Tenn* OR TN OR "T.N.") w/25 (2021 OR 2022 or futur* OR project* OR anticipat* OR estimat* OR "next year") | (NC OR "N.C." OR S.C. OR Georgia OR GA OR "G.A." OR Virginia OR VA OR "V.A." OR Tenn* OR TN OR "T.N.") w/25 (2021 OR 2022 or futur* OR project* OR anticipat* OR estimat* OR "next year") | | | | | | | | | | | | | | | | | |
| ("Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (2021 OR 2022 or futur* OR project* OR estimat* OR anticipat* OR estimat* OR "next year") | ("Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (2021 OR 2022 or futur* OR project* OR estimat* OR anticipat* OR estimat* OR "next year") | | | | | | | | | | | | | | | | | |
| (Marva* OR MDVA OR "Maryland w/2 Virginia" OR "Md&Va" OR "MD&VA" OR "Md-Va") w/25 (2021 OR 2022 or futur* OR project* OR anticipat* OR estimat* OR "next year") | (Marva* OR MDVA OR "Maryland w/2 Virginia" OR "Md&Va" OR "MD&VA" OR "Md-Va") w/25 (2021 OR 2022 or futur* OR project* OR anticipat* OR estimat* OR "next year") | | | | | | | | | | | | | | | | | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Bebermeyer | Bennion | Bunce | King | Kornfeind (DEAN) | Lacson | Matson (Dean) | McGinnis | Murray (Dean) | Mooney | Piper | Smith | Wickham | Yates (Dean) | Wilson | Yates (Dean) | More Issue Tags |
|------------------------------|--|------------|---------|-------|------|---------------------|--------|------------------|----------|------------------|--------|-------|-------|---------|-----------------|--------|-----------------|--------------------|
| | (HP OR H.P. OR H-P OR "High Point") w/5 (sale* OR shutdown* OR "shut down" OR clos*) | | | | | | | | | | | | | | | | | |
| | Spartanburg w/5 (sale* OR shutdown* OR "shut down" OR clos*) | | | | | | | | | | | | | | | | | |
| | Carolina* w/5 (sale* OR shutdown* OR "shut down" OR clos*) | | | | | | | | | | | | | | | | | |
| | "NC" w/5 (sale* OR shutdown* OR "shut down" OR clos*) | | | | | | | | | | | | | | | | | |
| | "N.C." w/5 (sale* OR shutdown* OR "shut down" OR clos*) | | | | | | | | | | | | | | | | | |
| | "SC" w/5 (sale* OR shutdown* OR "shut down" OR clos*) | | | | | | | | | | | | | | | | | |
| | "S.C." w/5 (sale* OR shutdown* OR "shut down" OR clos*) | | | | | | | | | | | | | | | | | |
| | (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR plant* OR "N.C." OR NC OR South* OR SEA) w/5G (clos* OR rational* OR sale* OR consolid* OR "shut down" OR "shut-down" OR shutdown OR shutter OR reduc* OR decreas*) | | | | | | | | | | | | | | | | | |
| | (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR South* OR SEA) w/50 (plan OR plans OR plan* OR analy* OR strateg* OR assess* OR report* OR study* OR studie* OR model* OR forecast* OR processing OR processor OR supply* OR suppli* OR sourc* OR procure* OR plant* OR capacity OR trend* OR increas* OR decreas* OR price OR cost OR sale* OR sell*) | | | | | | | | | | | | | | | | | |
| | (Winston* w/5 (plan* OR sell* OR sale* OR increas*)) | | | | | | | | | | | | | | | | | |
| | (HP OR H.P. OR H-P OR "High Point") w/5 (plan* OR sell* OR sale* OR increas*) | | | | | | | | | | | | | | | | | |
| | Spartanburg w/5 (plan* OR sell* OR sale* OR increas*) | | | | | | | | | | | | | | | | | |
| | Carolina* w/5 (plan* OR sell* OR sale* OR increas*) | | | | | | | | | | | | | | | | | |
| | "NC" w/5 (plan* OR sell* OR sale* OR increas*) | | | | | | | | | | | | | | | | | |
| | "N.C." w/5 (plan* OR sell* OR sale* OR increas*) | | | | | | | | | | | | | | | | | |
| | "SC" w/5 (plan* OR sell* OR sale* OR increas*) | | | | | | | | | | | | | | | | | |
| | "S.C." w/5 (plan* OR sell* OR sale* OR increas*) | | | | | | | | | | | | | | | | | |
| | ("Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (plan OR plans OR plann* OR analy* OR strateg* OR assess* OR report* OR study* OR studie* OR model* OR forecast* OR processing OR processor OR supply* OR suppli* OR sourc* OR procure* OR plant* OR capacity OR trend* OR increas* OR decreases* OR price OR cost OR sale* OR sell*) | | | | | | | | | | | | | | | | | |
| | (Creamery OR "Project Cream" OR Dove OR Dragon) w/50 (plan OR plans OR plann* OR analy* OR strateg* OR assess* OR report* OR study* OR studie* OR model* OR forecast* OR processing OR processor OR supply* OR suppli* OR sourc* OR procure* OR plant* OR capacity OR trend* OR increas* OR decreases* OR price OR cost OR sale* OR sell*) | | | | | | | | | | | | | | | | | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Beberryer | Bunce | Kornfeind (DEAN) | Lacson | Matson (Dean) | McGinnis | Murray (Dean) | Mooney | Piper | Smith | Wickham | Wilson | Yates (Dean) | More Issue Tags |
|---|--|-----------|-------|---------------------|--------|------------------|----------|------------------|--------|-------|-------|---------|--------|-----------------|--------------------|
| | (compet* w/5 MDVA) AND Cobblestone) | Y | Y | | | | | | | | | | | | |
| (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) w/20 (Board OR Director* OR Committee* OR Chairman) | (Winston* OR WS OR "High Point" OR HP OR "H-P" OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) w/20 (Board OR Director* OR Committee* OR Chairman) | | | | | | | | | | | | | | |
| (NC OR "N.C." OR SC OR S.C. OR Georgia OR GA OR "G.A." OR Virginia OR VA OR "V.A." OR Tenn* OR TN OR "T.N.") w/20 (Board OR Director* OR Committee* OR Chairman) | (NC OR "N.C." OR SC OR S.C. OR Georgia OR GA OR "G.A." OR Virginia OR VA OR "V.A." OR Tenn* OR TN OR "T.N.") w/20 (Board OR Director* OR Committee* OR Chairman) | | | | | | | | | | | | | | |
| ("Order 5" OR "FO 5" OR "F.O. 5" OR "F.M.O. 5") w/20 (Board OR Director* OR Committee* OR Chairman) | ("Order 5" OR "FO 5" OR "F.O. 5" OR "F.M.O. 5") w/20 (Board OR Director* OR Committee* OR Chairman) | | | | | | | | | | | | | | |
| (bankrupt* OR "Chapter 11" OR asset* OR Dove OR Dragon) w/20 (Board OR Director* OR Committee* OR Chairman) | (bankrupt* OR "Chapter 11" OR asset* OR Dove OR Dragon) w/20 (Board OR Director* OR Committee* OR Chairman) | | | | | | | | | | | | | | |
| Legacy DFA: Dean w/20 (Board OR Director* OR Committee* OR Chairman) | Dean w/20 (Board OR Director* OR Committee* OR Chairman) | | | | | | | | | | | | | | |
| Legacy Dean: (DFA OR "Dairy Farmers of America") w/20 (Board OR Director* OR Committee* OR Chairman) | | | | | | | | | | | | | | | |
| | (Dean* w/10 (buy* OR purchas* OR acqui* OR bid* OR deal* or asset*)) AND (Board OR Director* OR Committee* OR Chairman) | | | | | | | | | | | | | | |
| | (Dove* w/10 (buy* OR purchas* OR acqui* OR bid* OR deal* or asset*)) AND (Board OR Director* OR Committee* OR Chairman) | | | | | | | | | | | | | | |
| | (Dragon w/10 (buy* OR purchas* OR acqui* OR bid* OR deal* or asset*)) AND (Board OR Director* OR Committee* OR Chairman) | | | | | | | | | | | | | | |
| | ("Project Creamery" w/10 (buy* OR purchas* OR acqui* OR bid* OR deal* or asset*)) AND (Board OR Director* OR Committee* OR Chairman) | | | | | | | | | | | | | | |
| | (Winston* OR WS OR "High Point" OR HP OR "H-P" OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) w/25 (idl* OR expand* OR increase* OR grow* OR shrink* OR integrat* OR join* OR merg* OR synerg* OR align* OR incorporat*) | | | | | | | | | | | | | | |
| | Winston* w/5 (idl* OR expand* OR increases* OR grow*) | | | | | | | | | | | | | | |
| | (HP OR H.P. OR H-P OR "High Point") w/5 (idl* OR expand* OR increases* OR grow*) | | | | | | | | | | | | | | |
| | Spartanburg w/5 (idl* OR expand* OR increases* OR grow*) | | | | | | | | | | | | | | |
| | Carolina* w/5 (idl* OR expand* OR increases* OR grow*) | | | | | | | | | | | | | | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Beberryer | Bennon | Bunce | King | Kornfeind | Lacson | Matson | McGinnis | Murray | Mooney | Piper | Smith | Wickham | Wilson | Yates | More Issue Tags |
|---|---|-----------|--------|-------|------|-----------|--------|--------|----------|--------|--------|-------|-------|---------|--------|-------|-----------------|
| (NC OR "N.C." OR SC OR S.C. OR Georgia OR GA OR "G.A." OR Virginia OR VA OR "V.A." OR Tenn* OR TN OR "T.N.") w/25 (idl* OR expand* OR increases* OR shrink* OR integrat* OR join* OR merg* OR synerg* OR align* OR incorporat*) | "NC" w/5 (idl* OR expand* OR increases* OR grow*) "N.C." w/5 (idl* OR expand* OR increases* OR grow*) "SC" w/5 (idl* OR expand* OR increases* OR grow*) "S.C." w/5 (idl* OR expand* OR increases* OR grow*) | | | | | | | | | | | | | | | | |
| (Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (idl* OR expand* OR increases* OR grow* OR shrink* OR integrat* OR join* OR merg* OR synerg* OR align* OR align* OR incorporat*) | (Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (idl* OR expand* OR increases* OR grow* OR shrink* OR integrat* OR join* OR merg* OR synerg* OR align* OR incorporat*) | | | | | | | | | | | | | | | | |
| (bankrupt* OR "Chapter 11" OR bid* or asset* OR Dove OR Dragon) w/25 (idl* OR expand* OR increases* OR grow* OR shrink* OR integrat* OR join* OR merg* OR synerg* OR align* OR incorporat*) | | | | | | | | | | | | | | | | | |
| Legacy DFA: Dean w/25 (idl* OR expand* OR increases* OR grow* OR shrink* OR integrat* OR join* OR merg* OR synerg* OR align* OR incorporat*) | Dean w/25 (idl* OR expand* OR increases* OR grow* OR shrink* OR integrat* OR join* OR merg* OR synerg* OR align* OR incorporat*) | | | | | | | | | | | | | | | | |
| Legacy Dean: (DFA OR "Dairy Farmers of America") w/25 (idl* OR expand* OR increases* OR grow* OR shrink* OR integrat* OR join* OR merg* OR synerg* OR align* OR incorporat*) | | | | | | | | | | | | | | | | | |
| Creamery | | | | | | | | | | | | | | | | | |
| "Project Cream" | | | | | | | | | | | | | | | | | |
| *"Houlihan" OR *Evercore* OR *Alvarez* OR "A&M" OR *Fitch* OR *Moody* OR "S&P") AND (asset* OR Dean* OR Dragon* OR Dove OR Creamery OR bankrupt* OR "chapter 11" OR restruct* OR reorganiz* OR bid*) | (*Houlihan* OR *Evercore* OR *Alvarez* OR "A&M" OR "A&M" OR *Fitch* OR *Moody* OR "S&P") AND (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanb*ig OR "Dairy Fresh" OR DF OR Carolina* OR "N.C." OR NC OR "S.C." OR SC OR Southeast* OR "Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (buy* OR gain* OR purchas* OR acquir* OR bid* OR solicit* OR deal* OR asset* OR ventur* OR discuss* OR financ* OR bankrupt* OR transact* OR rescue OR bailout OR "bail* w/3 out") | | | | | | | | | | | | | | | | |
| | (*Houlihan* OR *Evercore* OR *Alvarez* OR "A&M" OR "A&M" OR *Fitch* OR *Moody* OR "S&P") AND (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanb*ig OR "Dairy Fresh" OR DF OR Carolina* OR "N.C." OR NC OR "S.C." OR SC OR Southeast* OR "Order 5" OR "FO 5" OR "F.O. 5" OR "FMMO 5" OR "F.M.M.O. 5") w/25 (buy* OR gain* OR purchas* OR acquir* OR bid* OR solicit* OR deal* OR asset* OR ventur* OR discuss* OR financ* OR bankrupt* OR transact* OR rescue OR bailout OR "bail* w/3 out") | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Beberteyer | Bennion | Bunce | King | Kornfeind | Lanson | Matson | Murray | McGinnis | Mooney | Piper | Smith | Wickham | Yates | More Issue Tags |
|---|---|------------|---------|-------|------|-----------|--------|--------|--------|----------|--------|-------|-------|---------|-------|-----------------|
| (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR "N.C." OR NC OR "S.C." OR SC OR Southeast OR SEA) w/50 (valu* OR appraisal* OR stalking OR piecemeal OR "all or nothing" OR "all-or-nothing" OR individual* OR portion OR part OR few OR separat* OR group* OR subset) | (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR "H.P." OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR "N.C." OR NC OR "S.C." OR SC OR Southeast OR SEA) w/50 (valu* OR appraisal* OR stalking OR piecemeal OR "all or nothing" OR "all-or-nothing" OR individual* OR portion OR part OR few OR separat* OR group* OR subset) | | | | | | | | | | | | | | | |
| (bankrupt* OR "Chapter 11" OR bid* OR asset* OR Dove OR Dragon) w/25 (valu* OR bid* OR appraisal* OR piecemeal OR "all or nothing" OR "all-or-nothing" OR individual* OR portion OR part OR few OR separat* OR group* OR subset) | (bankrupt* OR "Chapter 11" OR bid* OR asset* OR Dove OR Dragon) w/25 (valu* OR bid* OR appraisal* OR piecemeal OR "all or nothing" OR "all-or-nothing" OR individual* OR portion OR part OR few OR separat* OR group* OR subset) | | | | | | | | | | | | | | | |
| Legacy DFA: Dean w/50 (valu* OR bid* OR appraisal* OR piecemeal OR "all or nothing" OR "all-or-nothing" OR individual* OR portion OR part OR few OR separat* OR group* OR subset) | Legacy DFA: Dean w/50 (valu* OR bid* OR appraisal* OR piecemeal OR "all or nothing" OR "all-or-nothing" OR individual* OR portion OR part OR few OR separat* OR group* OR subset) | | | | | | | | | | | | | | | |
| Legacy Dean: (DFA OR "Dairy Farmers of America") w/50 (valu* OR bid* OR appraisal* OR piecemeal OR "all or nothing" OR "all-or-nothing" OR individual* OR portion OR part OR few OR separat* OR group* OR subset) | Legacy Dean: (DFA OR "Dairy Farmers of America") w/50 (valu* OR bid* OR appraisal* OR piecemeal OR "all or nothing" OR "all-or-nothing" OR individual* OR portion OR part OR few OR separat* OR group* OR subset) | | | | | | | | | | | | | | | |
| (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR "N.C." OR NC OR "S.C." OR SC OR Southeast* OR SEA) w/50 (restrict* OR reallocat* OR structur* OR organiz* OR reallocat* OR alloca* OR winddown* OR "wind down" OR winding* OR waterfall OR liquidat*) | (bankrupt* OR "Chapter 11" OR bid* OR asset* OR Dove OR Dragon) w/50 (restrict* OR reallocat* OR structur* OR organiz* OR reallocat* OR alloca* OR winddown* OR "wind down" OR winding* OR waterfall OR liquidat*) | | | | | | | | | | | | | | | |
| Legacy DFA: Dean w/50 (restrict* OR reallocat* OR structur* OR organiz* OR reallocat* OR alloca* OR winddown* OR "wind down" OR winding* OR waterfall OR liquidat*) | Legacy DFA: Dean w/50 (restrict* OR reallocat* OR structur* OR organiz* OR reallocat* OR alloca* OR winddown* OR "wind down" OR winding* OR waterfall OR liquidat*) | | | | | | | | | | | | | | | |
| Legacy Dean: (DFA OR "Dairy Farmers of America") w/50 (restrict* OR reallocat* OR structur* OR organiz* OR reallocat* OR alloca* OR winddown* OR "wind down" OR winding* OR waterfall OR liquidat*) | Legacy Dean: (DFA OR "Dairy Farmers of America") w/50 (restrict* OR reallocat* OR structur* OR organiz* OR reallocat* OR alloca* OR winddown* OR "wind down" OR winding* OR waterfall OR liquidat*) | | | | | | | | | | | | | | | |
| (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR "N.C." OR NC OR "S.C." OR SC OR Southeast* OR SEA) w/50 (cost* OR benefit* OR risk* OR efficienc* OR saving* OR econom*) | (bankrupt* OR "Chapter 11" OR bid* OR asset* OR Dove OR Dragon) w/50 (cost* OR benefit* OR risk* OR efficienc* OR saving* OR econom*) | | | | | | | | | | | | | | | |
| Legacy DFA: Dean w/50 (cost* OR benefit* OR risk* OR efficienc* OR saving* OR econom*) | Legacy DFA: Dean w/50 (cost* OR benefit* OR risk* OR efficienc* OR saving* OR econom*) | | | | | | | | | | | | | | | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Beberryer | Bunce | King | Kornfeind (DEAN) | Matson (Dean) | McGinnis | Murray (Dean) | Mooney | Piper | Smith | Wickham | Yates (Dean) | Wilson | Yates (Dean) | More Issue Tags |
|--|--------------------------------|-----------|-------|------|---------------------|------------------|----------|------------------|--------|-------|-------|---------|-----------------|--------|-----------------|--------------------|
| Legacy Dean: [DFA OR "Dairy Farmers of America"] w/50 (cost* OR benefit* OR risk* OR efficienc* OR saving* OR econom*) | | | | | | | | | | | | | | | | |
| (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) w/25 (profit* OR budget* OR financ*) | | | | | | | | | | | | | | | | |
| (NC OR "N.C." OR SC OR S.C. OR Georgia OR GA OR "G.A." OR Virginia OR VA OR "V.A." OR Tenn* OR TN OR "T.N.") w/25 (profit* OR balanc* OR budget* OR financ*) | | | | | | | | | | | | | | | | |
| ("Order 5" OR "FO 5" OR "F.O. 5" OR "F.M.M.O. 5" OR "F.M.O. 5") w/25 (profit* OR balanc* OR budget* OR financ*) | | | | | | | | | | | | | | | | |
| (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR "H.P." OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) w/25 (ship* OR transp* OR OR transp* OR distrib* OR freight* OR deliver* OR pick* OR convey* OR rout* OR DSD OR truck* OR driver* OR center* OR chain OR distan* OR miles OR distan* OR miles OR fuel*) | | | | | | | | | | | | | | | | |
| (NC OR "N.C." OR SC OR S.C. OR Georgia OR GA OR "G.A." OR Virginia OR VA OR "V.A." OR Tenn* OR TN OR "T.N.") w/25 (ship* OR haul* OR transp* OR distrib* OR freight OR deliver* OR pick* OR convey* OR rout* OR DSD OR truck* OR driver* OR center* OR chain OR distan* OR miles OR fuel*) | | | | | | | | | | | | | | | | |
| (("Order 5" OR "FO 5" OR "F.O. 5" OR "F.M.M.O. 5" OR "F.M.O. 5") w/25 (ship* OR haul* OR transp* OR OR distrib* OR freight* OR deliver* OR pick* OR convey* OR rout* OR DSD OR truck* OR driver* OR enter OR chain OR distan* OR miles OR distan* OR miles OR fuel*) | | | | | | | | | | | | | | | | |
| (("Order 5" OR "FO 5" OR "F.O. 5" OR "F.M.M.O. 5" OR "F.M.O. 5") w/25 (ship* OR haul* OR transp* OR OR distrib* OR freight* OR deliver* OR pick* OR convey* OR rout* OR DSD OR truck* OR driver* OR enter OR chain OR miles OR fuel*) | | | | | | | | | | | | | | | | |
| (Borden OR Cloverland OR Milkco OR "Milk Co" OR Hood OR "United Dairy" OR "Valley Milk" OR Cobblestone OR Piedmont OR LANCOR OR SMI OR "Swiss Premium" OR "harris teeter" OR Hunter OR HF OR Kroge* OR Ingle* OR "Land /3 Sun" OR "Land O Lakes" OR "Tru w/3 Moo" OR "Lone Star" OR Lonestar OR PET OR Broadacore OR Mayfield) w/25 (suppl* OR produc* OR process* OR ship* OR haul* OR transp* OR distrib* OR freight OR deliver* OR pick* OR rout* OR DSD OR truck* OR driver* OR fuel*) | | | | | | | | | | | | | | | | |
| (Publix OR "Whole Foods" OR VAFOR BHE OR "B-L-O-OR-BHE" OR "Trader" OR "Aldi" OR "Lidl" OR "Chekett" OR "Leew" OR "Leewe" OR "Kroger" OR "WAL-MART" OR "FreshMarket" OR "Target" OR "Piggly Wiggly" OR "Piggie OR "Food Lion" OR "Food Lion") w/20 (suppl* OR produc* OR process* OR ship* OR haul* OR transp* OR distrib* OR freight OR deliver* OR pick* OR rout* OR DSD OR truck* OR driver* OR fuel*) | | | | | | | | | | | | | | | | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Beberteyer | Bennion | Bunce | King | Kornfeind (DEAN) | Lacson | Matson (Dean) | McGinnis | Murray (Dean) | Mooney | Piper | Smith | Wickham | Yates (Dean) | Wilson | More Issue Tags |
|---|--------------------------------|------------|---------|-------|------|---------------------|--------|------------------|----------|------------------|--------|-------|-------|---------|-----------------|--------|--------------------|
| (Cobblestone OR 'Great Lakes" OR GLMP OR Appalachia* OR ADFC OR "Michigan Milk Producers Association" OR MMPA OR "Cooperative Milk Producers Association" OR CMPA OR Piedmont OR Lanco OR SMI OR "Swiss Premium" OR Premier OR Lonestar OR "Lone Star") w/20 (suppl* OR produc* OR process* OR ship* OR haul* OR transp* OR distrib* OR freight OR deliver* OR pick* OR rout* OR DSD OR truck* OR driver* OR fuel*) | | | | | | | | | | | | | | | | | |
| (ship* OR haul* OR transp* OR distrib* OR freight OR deliver* OR pick* OR convey* OR rout* OR DSD OR truck* OR driver* OR fuel* OR center OR chain OR miles OR OR distanc* OR geograph*) w/10 (pric* OR cost* OR fee OR fees OR pay* OR invoice* OR charg* OR compet*) | | | | | | | | | | | | | | | | | |
| Legacy DFA: Dean w/25 (ship* OR haul* OR transp* OR distrib* OR freight OR deliver* OR pick* OR convey* OR rout* OR DSD OR truck* OR driver* OR center OR chain OR distan* OR miles OR OR distan* OR fuel*) | | | | | | | | | | | | | | | | | |
| Legacy Dean: (DFA OR "Dairy Farmers of America") w/25 (ship* OR haul* OR transp* OR distrib* OR freight OR deliver* OR pick* OR convey* OR rout* OR DSD OR truck* OR driver* OR center OR chain OR distan* OR miles OR OR distan* OR fuel*) | | | | | | | | | | | | | | | | | |
| (Winston* OR Ws OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartan* OR "Dairy Fresh" OR Df OR Carolina* OR Southeast* OR SEA) w/25 (center OR chain OR distan* OR operat* OR qualit* OR servic* OR packag* OR capac* OR utiliz*) | | | | | | | | | | | | | | | | | |
| (NC OR "N.C." OR SC OR S.C. OR Georgia OR GA OR "G.A." OR Virginia OR VA OR "V.A." OR Tenn* OR TN OR "T.N.") w/25 (center OR chain OR distan* OR operat* OR qualit* OR servic* OR packag* OR capac* OR utiliz*) | | | | | | | | | | | | | | | | | |
| (Mava* OR MDVA OR "Maryland w/2 Virginia" OR "Md&Va" OR "MD/VA" OR "Md-Va") w/25 (center OR chain OR distan* OR operat* OR qualit* OR servic* OR packag* OR capac* OR utiliz*) | | | | | | | | | | | | | | | | | |
| (Borden OR Cloverland OR Milkco OR "Milk Co" OR Hood OR "United Dairy" OR "Valley Milk" OR Cobblestone OR Piedmont OR Lanco OR SMI OR "Swiss Premium" OR "Harris teeter" OR Hunter OR HF OR Kroge* OR Ingle* OR "lone Star" OR Lonestar OR PET OR Broadacre OR Mayfield) w/25 (center OR chain OR distan* OR operat* OR qualit* OR servic* OR packag* OR capac* OR utiliz*) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("Md-Va" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("Md-Va" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("Md-Va" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
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| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
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| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
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| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
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| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | | | | | | | | | | | | | | | | |
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| (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("MD/VA" AND DFA)) | | </ | | | | | | | | | | | | | | | |

| Food Lion 2020.9.25 Proposal | DFA 2020.10.23 Counterproposal | Bebemeyer | Bunce | King | Kornfeind | Matson | Murray | Mooney | Piper | Smith | Wickham | Yates | More Issue Tags |
|--|---|-----------|-------|------|-----------|------------------|--------------------|------------------|-------|-------|---------|-----------------|-----------------|
| CMPA OR Piedmont OR Lanco OR SMI OR "Swiss Premium" OR Premier OR Lonestar OR "Lone Star") w/25 (center OR chain OR distan* OR operat* OR qualit* OR servic* OR packag* OR capac* OR utiliz*) | (compar* AND (pric* OR qual* OR cost* OR fee* OR milk) w/10 ("Cooperative Milk Producers" AND DFA) | | | | | Matson (Dean) | McGinnis (Dean) | Mooney (Dean) | | | Wilson | Yates (Dean) | |
| (bankrupt* OR "Chapter 11" OR bid* OR asset* OR Dove OR Dragon) w/25 (center OR chain OR distan* OR operat* OR qualit* OR servic* OR packag* OR capac* OR utiliz*) | | | | | | Y | | | | | | | |
| Legacy DFA: Dean w/25 (center OR chain OR distan* OR operat* OR qualit* OR servic* OR packag* OR capac* OR utiliz*) | | | | | | | | | | | | | |
| Legacy Dean: (DFA OR "Dairy Farmers of America") w/25 (center OR chain OR distan* OR operat* OR qualit* OR servic* OR packag* OR capac* OR utiliz*) | | | | | | | | | | | | | |
| (cost* OR expens* OR difficult* OR barrier*) AND (build OR new OR enter* OR ent* OR operation* w/25 (market* OR plant* OR facilit*)) | ((barrier* OR cost*) w/10 entry) AND plant*) ((build* w/5 plant* AND cost*) | | | Y | | Y | | Y | | | | | |
| (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) w/50 ("full supply" OR "most favored" OR MFN OR MFP OR exclusiv* OR enforc*) | (Winston* OR WS OR "High Point" OR HP OR "H-P" OR "H.P." OR Spartanb*rg OR "Dairy Fresh" OR DF OR Carolina* OR Southeast* OR SEA) w/50 ("full supply" OR "most favored" OR MFN OR MFP OR exclusiv* OR enforc*) | | | | | | | | | | | | |
| (Borden OR Cloverland OR Milkco OR "Milk Co" OR Hood OR "United Dairy" OR "Valley Milk" OR Cobblestone OR Piedmont OR LANCO OR SMI OR "Swiss Premium" OR "harris teeter" OR Hunter OR HF OR Kroge* "Land /3 Sun" OR "Land O Lakes" OR "Tru w/3 Moo" OR "Lone Star" OR Lonestar OR PET OR Broadacre OR Mayfield) w/50 ("full supply" OR "most favored" OR MFN OR MFP OR exclusiv* OR enforc*) | Co" OR Hood OR "United Dairy" OR "Valley Milk" OR Cobblestone OR Piedmont OR LANCO OR SMI OR "Swiss Premium" OR "harris teeter" OR Hunter OR HF OR Kroge* OR Ingle* OR "Land /3 Sun" OR "Land O Lakes" OR "Tru w/3 Moo" OR "Lone Star" OR Lonestar OR PET OR Broadacre OR Mayfield) w/50 ("full supply" OR "most favored" OR MFN OR MFP OR exclusiv* OR enforc*) | | | | | | | | | | | | |
| (bankrupt* OR "Chapter 11" OR bid* OR asset* OR Dove OR Dragon) w/50 ("full supply" OR "most favored" OR MFN OR MFP OR exclusiv* OR enforc*) | (bankrupt* OR "Chapter 11" OR bid* OR asset* OR Dove OR Dragon) w/50 ("full supply" OR "most favored" OR MFN OR MFP OR exclusiv* OR enforc*) | | | | | | | | | | | | |
| Legacy DFA: Dean w/50 ("full supply" OR "most favored" OR MFN OR MFP OR exclusiv* OR enforc*) | | | | | | | | | | | | | |
| Legacy Dean: Dean w/50 ("full supply" OR "most favored" OR MFN OR MFP OR exclusiv* OR enforc*) | | | | | | | | | | | | | |
| Legacy Dean: mentor w/3 valuat* | | | | | | | | | | | | | |
| Legacy Dean: MVG | | | | | | | | | | | | | |